

## Message Text

UNCLASSIFIED

PAGE 01 JIDDA 07326 021747Z

50

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 102824

R 021435Z OCT 75  
FM AMEMBASSY JIDDA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 2777

UNCLAS JIDDA 7326

E.O. 11652: N/A  
TAGS: BDIS, SA  
SUBJECT: SCHLOSSBERG VS. SAID

REFS: A. USDOC 16346 B. USDOC 15885 C. JIDDA 6767

1. MANANGER OF FIRM HAS BEEN AWAY FROM JIDDA BUT EMBOFF  
CONTACTED TODAY AND INFORMED HIM SUBSTANCE REF B.

2. ABDUL KHALIQ SAEED SHOCKED THAT U.S. FIRM HAS NOT  
ACCEPTED WHAT HE TERMED GENEROUS OFFER TO PAY FOR THE  
GOODS AGAINST RECEIPT OF ORIGINAL DOCUMENTS. STATES  
THAT COLLECTION AGAINST DOCUMENTS IS ASSURED BY HIS BANK  
GUARANTEE AND THAT HE CANNOT COLLECT GOODS WITHOUT RECORD  
OF PAYMENT THROUGH HIS BANK, NATIONAL COMMERCIAL BANK TO  
SELLER'S BANK, IRVING TRUST, IN ORDER TO GET THE ORIGINAL  
DOCUMENTS, STILL WITH SCHLOSSBERG. HE IS CHAGRINED AT  
SCHLOSSBERG'S LACK OF COMMERCIAL SENSE.

3. SAID (AKA SAEED) STATES THAT HE WILL NOT GO THROUGH  
TROUBLE AND EXPENSE OF MAKING ANOTHER L/C WHICH IS COSTLY.  
HE STATES THAT UNLESS SCHLOSSBERG IS WILLING TO SEND  
DOCUMENTS AGAINST COLLECTION WITHOUT DELAY HE WILL INVITE  
U.S. FIRM'S LEGAL ACTION. HE STATES HIS FIRM PRIDES  
ITSELF ON HONEST DEALING AND IS WILLING TO TAKE SHIPMENT  
PROVIDED SCHLOSSBERG SENDS ORIGINAL DOCUMENTS TO BAB SHARIF  
BRANCH OF NATIONAL COMMERCIAL BANK AND WILL DO NO OTHER.

4. FYI. FIRM OF MAHMOUD SAID HAS EXCELLENT BUSINESS  
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REPUTATION WITH ALL BANKS AND JIDDA CHAMBER OF COMMERCE.

NOT KNOWN FOR SHARP TRADING. ONE OF LARGEST SAUDI FIRMS  
IN COSMETICS FIELD AND OPENING THREE MORE RETAIL OUTLETS  
SOON. APPEARS TO BE CLIENT WORTH KEEPING.  
AKINS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 02 OCT 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975JIDDA07326  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750380-0661  
**From:** JIDDA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19751089/aaaadbck.tel  
**Line Count:** 65  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SCHLOSSBERG VS. SAID  
**TAGS:** BDIS, SA  
**To:** COM  
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